**Job** **Profile:**

* 1. Suggest, assist in identify, setting up development strategy
  2. Recruit the team of PDTE.
  3. Set up development plan in order to archive sales target required by the company.
  4. Detailing sales action plan to ensure that the target will be achieved on a monthly, quarterly and annual basis.
  5. Support, motivate staff member to achieve individual and team target
  6. Supervise daily work of PDTE.
  7. Build up good relationship with service provider in the responsible field .
  8. Work closely with other job functions in the company to improve overall services level.
  9. Immediate reporting of important issues to direct senior level, propose solutions where possible
  10. Handling of key accounts, prospects.

Salary: 2,50,000 to 4,00,000 PA

Industry: Finance

Functional Area: Partner Development , Training.

Role Category:Corporate Business Development.

Role:Partner Development Manager.

Employment Type: Permanent Job, Full Time